

# THE RAPS GROUP

## COMPANY PRESENTATION

2021



PERFORMANCE INSIDE

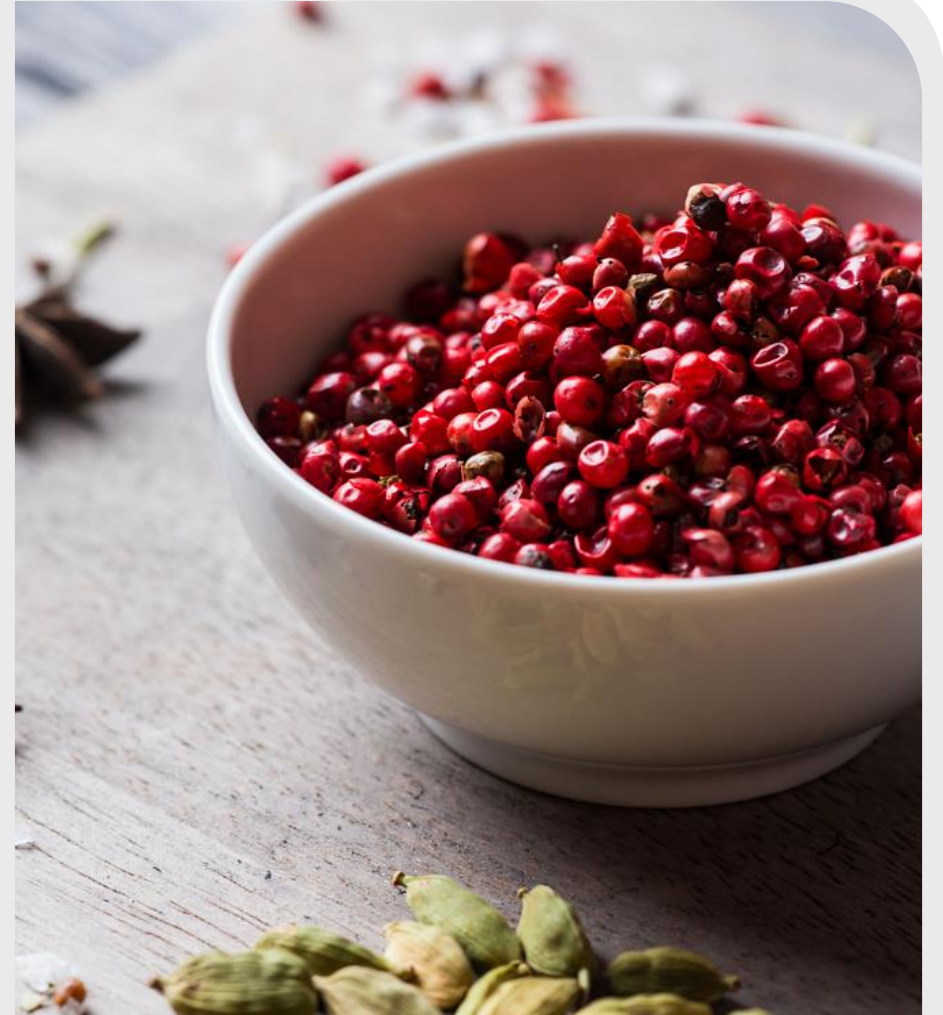


# TRENDSETTING IN FLAVOUR & TECHNOLOGY



## **RAPS GmbH & Co. KG**

- For more than 95 years:  
Leading international manufacturer of individual flavour concepts and functional ingredients
- Reliable partner:  
Highest quality standards, culinary expertise and technological excellence
- Highest raw material competence:  
High innovative power and customer-specific solutions
- Global network of distribution partners:  
Optimal supply security and personal service





# FROM SPICE TRADER TO GLOBAL PLAYER



## FROM HAMBURG TO THE WHOLE WORLD

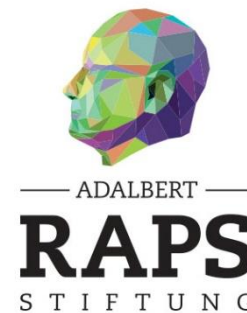
- 1924: The pharmacist Adalbert Raps opens the spice trading business "Raps & Co." in Hamburg
- 1956: Relocation of the business from Hamburg to Kulmbach, headquarters until today
- 1975: Horst Kühne inherits the company from his uncle Adalbert Raps
- Development of new technologies together with Waldemar Pfeiffer
- The local company becomes a global top player
- 2005: Frank Kühne takes over responsibility for the family business in its third generation

# COMMITTED TO THE COMMON GOOD



## ADALBERT-RAPS-FOUNDATION

- The foundation supports charitable aims and social projects in the region since 1976
- Sponsoring of research projects in the German food industry
- Adalbert Raps, initiator and eponym of the foundation, is regarded as a pioneer of the early 20th century because of his interest in active ingredients in plants
- The passion of the founder lives on in the foundation to this day



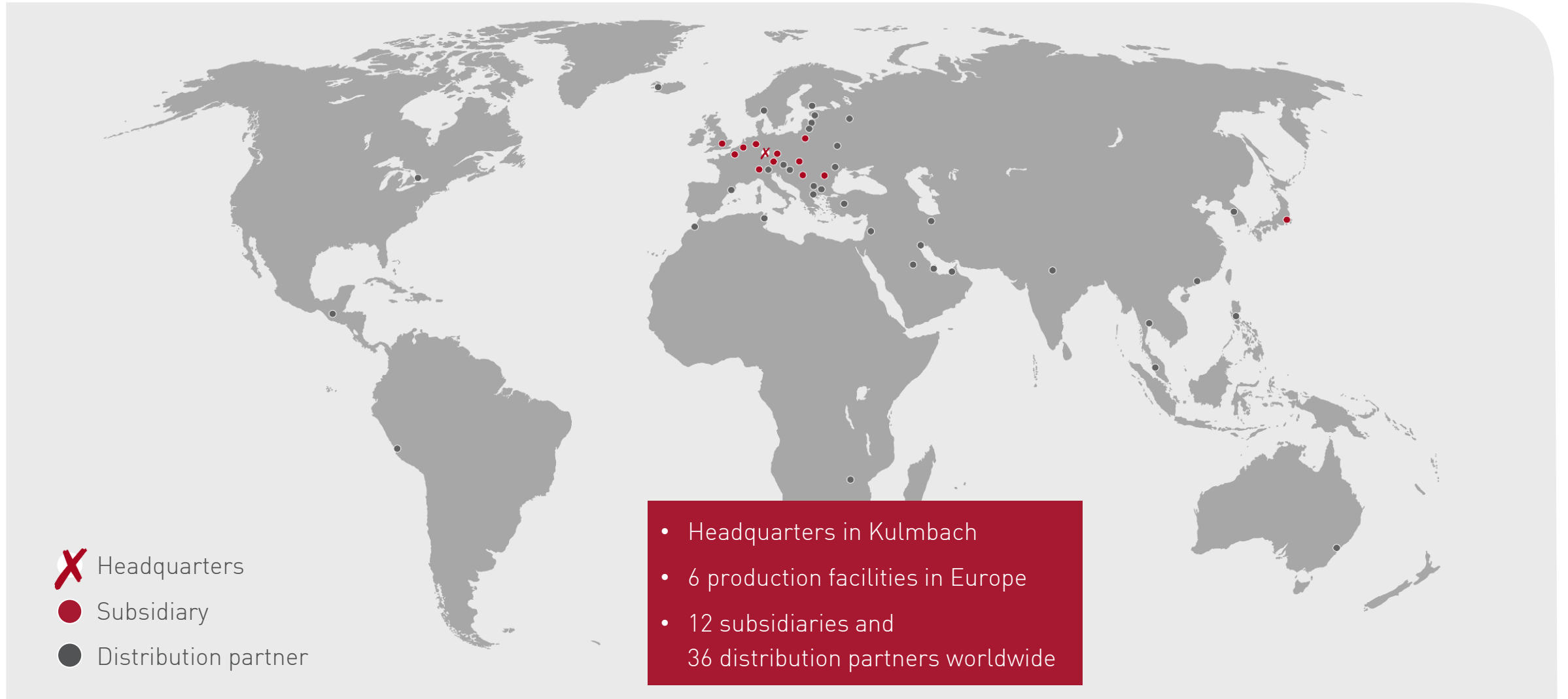
# FACTS & FIGURES



## INTERNATIONALLY OPERATING COMPANY

- Annual production of approx. 35,000 tonnes of ingredients and additives
- Processing of more than 1,700 raw materials from all around the world
- Logistics centre with 40,000 storages spaces
- Dispatch of up to 2,000 deliveries daily to over 80 countries
- Export ratio over 50 percent
- Around 900 employees worldwide, 550 of them at the headquarters in Kulmbach

# GLOBAL SALES ACTIVITIES





# RAPS' CORE COMPETENCES



## INDUSTRY

- Partner of the international food industry
- Delivery to the industry sections meat and sausage, fish, delicatessen, ready-meals, frozen food, confectionery, bakery and dairy products



## DELICO

- Partner of the butchery and retail trade as well as delicatessen counters
- More than 22,000 retail outlets
- Business with the butchery trade has a long tradition



## FOODSERVICE

- We assist large scale and mass caterers as well as restaurants
- Delivery of high quality products and a constant stream of recipes to approx. 5,000 customers

# RAPS INSIDE



MEAT & SAUSAGES



FISH & DELICATESSEN



DAIRY & BAKERY PRODUCTS



SNACKS & SWEETS



# HIGHEST RAW MATERIAL EXPERTISE



## SUSTAINABLE CULTIVATION

- Selected producers all around the world
- Purchase of more than 1,700 high quality raw materials
- Direct contact to the producers, also local contract cultivation with short transport distances
- Strict social code and regular visits on site



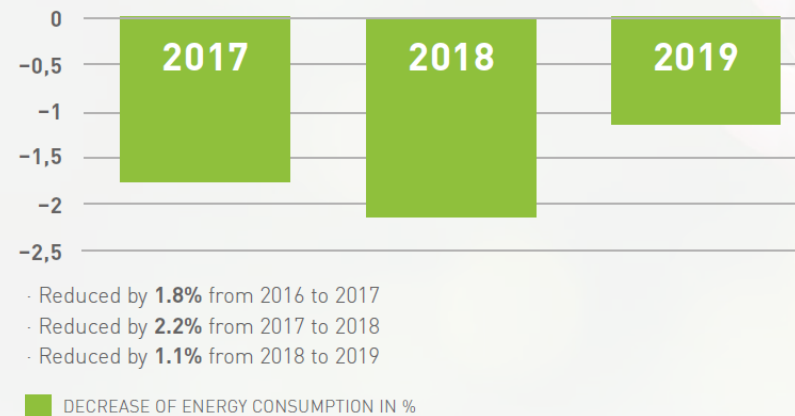
## SECURE AVAILABILITY

- Constant high stocks of raw materials
- State-of-the-art raw material processing plant at the facilities in Kulmbach
- Consistent high quality is guaranteed

# SUSTAINABILITY AT RAPS



DECREASE OF ENERGY CONSUMPTION FROM 2017 TO 2019



## ENERGY MANAGEMENT

- Energy management norm DIN EN ISO 50001:2018
- Two block-type thermal power stations to reduce energy consumption and CO<sub>2</sub> emissions
- Heat recovery by using the productive heat of the refrigeration systems
- The use of a CIP system for automatic cleaning of the production facilities shortens running times and saves water and detergents
- Use of low temperature technology, energy-saving construction methods, charging stations and photovoltaics for new building projects
- Modern and energy-saving LED lighting technology

# TECHNOLOGICAL EXPERTISE



## MICROENCAPSULATION

- Top level technology designed for very specific applications
- Tailor-made encapsulation of sensitive raw materials
- Controlled release of ingredients
- Protects raw materials against humidity and oxidation



## CO<sub>2</sub>-PRESSURE-EXTRACTION

- Production of natural and highly concentrated extracts without any solvents
- Premium quality and best flavour
- High level of standardization
- Consistent flavour intensity



## RAPS FRESH LINE

- Fresh-Technology for fresh and frozen convenience products
- Natural and authentic flavour
- Great product variety:  
Fillings, sauces, pesto, chutneys, IQF pellets and a lot more

Centre of  
expertise in  
Versmold



# FOCUS ON RESEARCH & DEVELOPMENT

## INNOVATION IS MORE THAN A CATCHPHRASE

- Every 10th employee works in research, development, quality management or technological counselling
- Qualified specialists with expertise and years of experience
- Development of individual solutions for the food trends of tomorrow
- We are breaking new ground to ensure quality and competent advice
- A considerable innovation lead for our customers



# TRANSPARENCY AND QUALITY MANAGEMENT



## HIGHEST LEVEL OF QUALITY

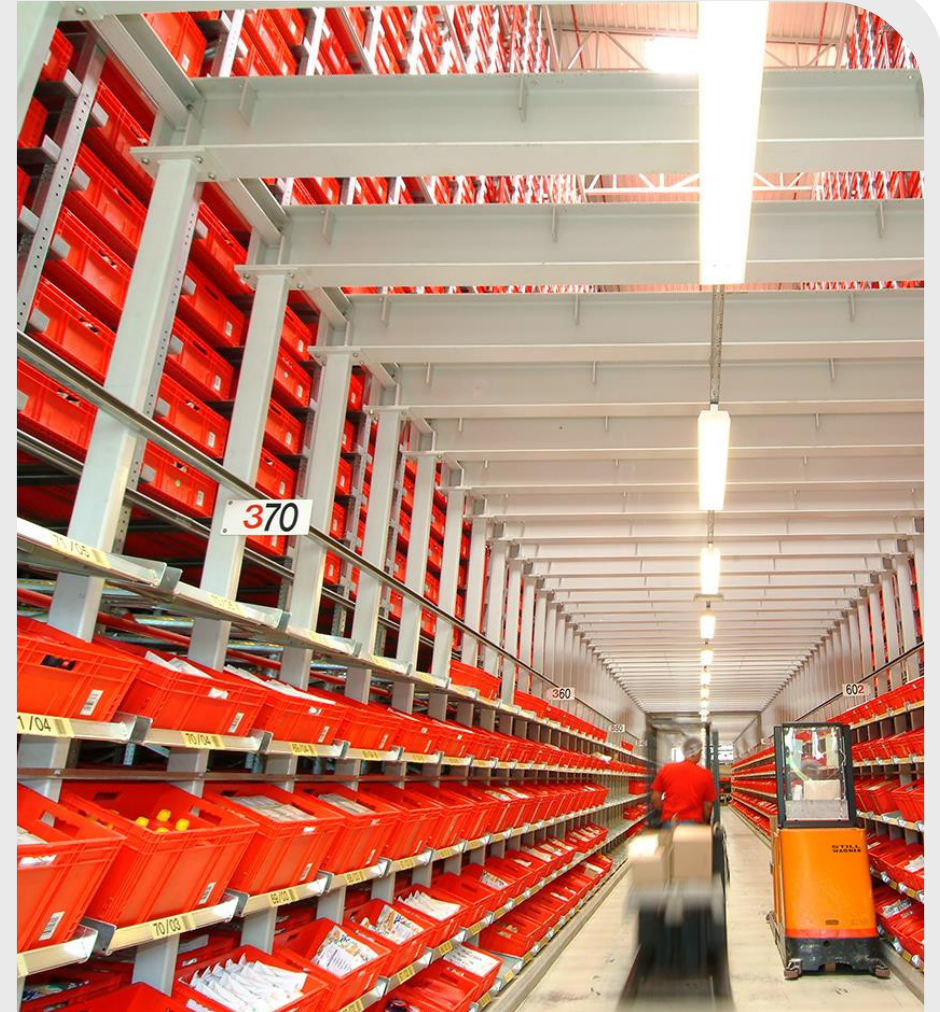
- Hygiene standards at RAPS go beyond strict legal regulations
- Extensive sensory, analytical and micro-biological controls – from the single spice to the finished product
- Certifications:  
IFS, ISO 50001, RSPO, Halal, Kosher, Organic Confirmation, Riskplaza
- Traceability of processes of every single batch
- Close co-operation with accredited testing institutes
- Allergen management, absence of peanuts



# IN TIME DELIVERY

## WE LEAVE NOTHING TO CHANCE

- Strictly defined processes along the complete value chain
- Delivery logistics in our internal logistics centre with 40,000 storage spaces are managed by ourselves
- Always adapted to the individual requirements of the customers to ensure constant availability
- Autonomous control of the processes enables quick and flexible reaction times
- Adherence to delivery dates due to short lead times and just-in-time-delivery





# LET'S SHAPE THE FUTURE TOGETHER!

THANK YOU VERY MUCH FOR YOUR  
ATTENTION!

